



Colliers

# Ten Industrial Experts. Proven Performance. Exceptional Results.

*but hey, we'll let the numbers speak for themselves...*

## A TEAM APPROACH

Leveraging unrivaled industry knowledge and a collaborative strategy, we craft tailored solutions that drive meaningful outcomes.

### Our Differentiators

#### A True Team Approach

We're not just a group of brokers — we're a unified team. Every member of The Columbus Industrial Team collaborates, combining our knowledge, data, relationships, and resources. This integrated approach delivers smarter strategies, faster execution, and better results for our clients.

#### Unmatched Industrial Expertise

With over 92 years of combined experience in industrial real estate, our team brings both national perspective and deep local insight. Each advisor contributes specialized knowledge and proven relationships, ensuring you receive informed guidance tailored to your goals.

#### Results That Speak for Themselves

From leasing to buying, selling, or strategic planning, we cover the full spectrum of industrial real estate services. In 2025 alone, we completed 239 transactions, moved 18.8 million square feet, and closed over \$1.1 billion in deal volume — across 34 states. When it comes to performance, our results are our reputation.

Our 10-member team comprises five veteran industrial brokers, one up-and-coming associate, two dedicated occupier services professionals and two marketing experts - all working seamlessly to drive superior results for our clients.

*In 2025 alone, together we accomplished:*

**18.8M**

Total SF  
Leased/Sold

**239**

Team  
Transactions

**\$1.1B**

Total Deal  
Volume

**34**

States  
Transacted

### Awards & Recognitions



**Five** Society of Industrial and Office Realtors Members

**Four** Colliers Everest Club Award Winners  
*(Top 10% of all Colliers Professionals Nationwide)*

**Four** Gold Star | North Central Star Award Winners  
*(Tied for #2 Performing Brokers in the North Central Region)*

**Two** Colliers National Practice Group Members  
*Logistics & Transportation National Practice Group*  
*Food & Beverage National Practice Group*

### Brokerage Professionals



Michael Linder, SIOR  
Vice Chair  
614.410.5628



Shane Woloshan, SIOR  
Vice Chair  
614.410.5624



Joel Yakovac, SIOR  
Vice Chair  
614.410.5654



Jonathan Schuen, SIOR  
Vice Chair  
614.437.4495



Kyle Ghiloni, SIOR  
Executive Vice President  
614.437.4515



Nash Linder  
Associate  
614.410.5199

### Occupier Services Professionals



Sydney Sleeper  
Senior Associate | Occupier Services  
614.410.5657



Nolan Babb  
Senior Associate | Occupier Services  
614.437.4766

### Marketing Professionals



Molly Crosby, CPMC  
Senior Client Services & Marketing Manager  
614.410.5293



Jessica Williams  
Marketing Coordinator  
614.410.5282

## WHAT WE DO

Partnering with industry leaders to deliver strategic industrial real-estate solutions in the Columbus market.

### Our Services

#### Landlord / Tenant Representation

Representing both landlords and tenants helps us keep a pulse on demand in the market which benefits all parties when we represent them in a lease transaction. We represent a wide range of landlords from smaller, more regional owners to larger, institutional owners who are looking to find tenants for their space. We represent tenants from start to finish while searching for a space that best fits their business model.

#### Buyer / Seller Representation

We represent buyers & sellers in the purchase/sale of their industrial/flex properties. We assist with either owner/user sales or investment sales. We are able to leverage our national network in bringing investment sale buyers to the table to ensure no stone is left unturned when it comes to the sale of your building.

#### Advisement & Wealth Creation

We simply think differently and that produces innovative outcomes. Whether you're a developer, investor, landlord or tenant, we are a partner who is invested in helping you succeed. We advise clients on a wealth of business decisions relating to their industrial real estate needs.

#### Occupier Services

Our value is providing our partners with the highest level of service and nationally integrated resources. We offer a locally based, single point of contact while leveraging nationally integrated resources, relationships and knowledge to support and capitalize on your real estate investment. We have relationships across the country and believe in employing the most qualified individuals to manage your portfolio and transactions while allowing you to focus on your core responsibilities.

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OUR CLIENTS

Expert Guidance. Strategic Solutions. Providing Greater Value at Every Step.

Representing Buyers / Tenants

The Columbus Industrial Team combines unmatched industry insight with deep Central Ohio market expertise to deliver exceptional results for tenants. Our proven track record includes partnerships with many well-known companies such as:



Representing Sellers / Landlords

The owners we work with are sure of one thing - they'll never miss what's happening in the market. The Columbus Industrial Team keeps our landlords up-to-date on market activity, industry trends and everything they need to make sound decisions



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Marketing Professionals



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 Jessica Williams Marketing Coordinator 614.410.5282

The Colliers logo is a blue square with rounded corners, containing the word "Colliers" in white serif font. Below the text are three horizontal stripes in red, yellow, and blue.

Colliers



**Don't just find space - gain a competitive edge  
with the Columbus Industrial Team.**

*Your goals, our expertise - let's make the next move together. Contact us!*